

FRANCHISE - REVENUE & PIPELINE SUMMARY
AS OF 11 DEC 2002
EUROS IN 000'S
GLOBAL MEDIA (1)

PRODUCT	Nov Franchise Revenue	YTD(Nov) Franchise Revenue	Prior YTD Franchise Revenue	BMW PRIOR YTD Franchise Revenue	Dec Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bal Of Cur Year Probability Weighted Pipeline	2002 Full Year Forecast	2002 Full Year Plan	BMW 2002 Full Year Plan	Future Year Pipeline(2)	Future Year Pipeline Probability Weighted(2)
M&A	1,007	30,459	28,424	2,035	-	2,300	575	31,034	49,000	(17,965)	104,195	12,265
Other Advisory	-	-	808	(808)	-	2,300	575	31,034	49,000	(17,965)	104,195	12,265
Total Advisory	1,007	30,459	29,232	1,227	-	-	-	-	-	-	-	-
ABL Origination	-	-	-	-	-	-	-	-	-	-	-	-
HYCM	1,925	22,951	16,703	6,258	2,656	8,323	8,243	31,859	14,000	17,859	14,071	3,518
Leverage Loan Fees	2,860	17,668	12,116	5,653	-	7,729	5,351	23,319	14,000	9,319	62,831	28,663
Project Finance	-	-	-	-	-	-	-	-	-	-	-	-
Leveraged Portfolio Revenue	-	-	-	-	-	-	-	-	-	-	-	-
Real Estate Investment Banking	-	-	-	-	-	-	-	-	-	-	-	-
Total Debt Products	-	-	-	-	-	-	-	-	-	-	-	-
Equity Underwriting	4,787	40,928	28,518	12,111	2,656	18,952	11,683	55,177	28,000	27,177	76,902	32,211
Private Placement-Equity	22,414	56,430	36,078	18,353	-	17,500	-	56,430	-	56,430	42,029	8,477
Structured Equity Transactions Group	-	908	84	823	-	-	-	908	-	908	-	-
Total Equity	27,414	57,338	35,324	19,015	-	17,500	-	57,338	49,000	8,338	42,029	6,477
Capital Benefit / Treasury Allocation	-	-	-	-	-	-	-	-	-	-	-	-
Other Global Markets	-	-	900	(900)	-	-	-	-	-	-	-	-
GM DCM JV	-	-	15,705	(12,848)	-	-	-	2,856	-	2,856	-	-
Legacy PF / Telecom / LA Portfolio - NIM	-	2,856	2,833	(2,683)	-	-	-	-	-	-	-	-
Principal Investing / PE Exceptions / Other	(76)	3,065	(687)	4,032	-	-	-	3,065	-	3,065	-	-
Total Legacy Portfolios / Cross Selling / Other	(76)	5,921	16,321	(12,400)	-	-	-	5,921	14,000	(8,078)	-	-
Total Corporate Finance Product	28,131	134,648	114,695	19,952	2,656	35,652	12,168	149,470	140,000	9,470	223,125	50,953

Notes:

- 1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
- 2) Balance of Pipeline includes all future years

12/18/2007

Global Media Revenues as at 11 Dec.02

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FRANCHISE - REVENUE BY DEAL
AS OF: 11-DEC-2002
EUROS IN 000'S
GLOBAL MEDIA

PRODUCT	DEAL	Franchise Revenue Nov	Franchise Revenue YTD(Nov)	Franchise Revenue Dec	Other Coverage Groups
	Allbritton Communications - General Advisory (News Ch 8) (D020866)	-	111	-	NA Lev Fin
	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	1,007	3,670	-	EUR TELE, NA TELE
	Aurora Communications - general advisory (D012858)	-	1,032	-	None
	Bertelsmann - Project Rock / Rock.. (D014619)	-	2,010	-	None
	EchoStar - acq advisory and financing (GM - HE) (D014601)	-	(145)	-	NA Lev Fin
	EchoStar - General Advisory (Vivendi) (D016541)	-	8,686	-	None
	Fininvest - (Focus) / Focus (ex-Slimfast) (D016069)	-	250	-	ITALY
	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D013840)	-	2,367	-	EUR TECH, Rus & Turk.
	Impresa/Colina - pot merger of Impresa w/ Investec (Ice Cube) / Ice cub (D015714)	-	89	-	Oth. Eur., PORTUGAL
	JCDecaux - acquisition advisory - Project Daedalus / Daedalus. (D022235)	-	30	-	EUR TECH, FRANCE
	Johnston Press - Acq advisory for RIM / Pacific. (D014213)	-	2,188	-	UK
	Landmark Communications - general advisory(Retainer 2001-02) (D014724)	-	203	-	None
	Liberty Media - Acq opportunities in Europe (D016262)	-	244	-	EUR SPON, EUR TELE
	ProSieben - merger advisory with Kirch Media (Pit Concordia) / Concord (D014982)	-	750	-	EUR TECH
	Scientific Atlanta - acquisition of Barconet-Project Baseball / Baseball (D013401)	-	1,524	-	EUR TECH
	Spectrasite Holdings - Fairness Opinion (SBC) (D022702)	-	533	-	NA FIN SPO
	StoryFirst - valuation of Russian assets (D025060)	-	352	-	None
	SuperRadio - general advisory (D000577)	-	297	-	None
	TIM Brazil - Project Eifel/Phase 1 (strategic alliance) / Eifel - 1. (D014121)	-	1,578	-	EUR TELE, ITALY, LA
	TMP Worldwide - Project University / University 1 (D013407)	-	3,408	-	None
	TPI - Project Zamora (Latin American Acquisitions) / Zamora. (D993871)	-	110	-	IBERIA
	Tribune Co - general advisory (radio assets) (D002234)	-	1,086	-	None
	TV Globo - Project Waves / Waves ... (D013528)	-	89	-	LA
Total M&A		1,007	30,459	-	
Total Advisory		1,007	30,459	-	
	Adelphia Communications - HY Offering (2Q 01) (D013200)	-	68	-	NA TELE
	Allbritton Communications - HY (4Q 02) (D020406)	-	-	2,656	NA Lev Fin
	AMC Entertainment - acq financing for General Cinema (D013398)	-	462	-	NA FIN SPO
	Carlyle/Welsh - acq fncg for Qwest Dex East (Phase 1) / Phase I (D023503)	(3)	4,766	-	NA FIN SPO, NA Lev Fin
	EchoStar - HY offering (Hughes Electronics) (D016727)	-	(538)	-	NA Lev Fin
	Entercorn Communications - HY offering (1Q 02) (D020888)	-	1,152	-	NA Lev Fin
	Galaxy Latin America - HY bond offering (1Q 01) (D002033)	-	1,505	-	LA
	Gray Television - HY offering (4Q 02) (D025884)	-	386	-	NA Lev Fin
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	-	5,480	-	NA FIN SPO, NA Lev Fin
	NextMedia Group - HY offering (2Q 01) (D013233)	-	(89)	-	None

12/19/2007

Global Media Revenues as at 11 Dec.xls

FRANCHISE - REVENUE BY DEAL
AS OF: 11-DEC-2002
EUROS IN 000'S
GLOBAL MEDIA

PRODUCT	DEAL	Franchise Revenue Nov	Franchise Revenue YTD(Nov)	Franchise Revenue Dec	Other Coverage Groups
	ProSieben - HY and debt refinancing (D022609)	-	5,333	-	EUR SPON
	Radio One - HY offering (2Q 01) (D012201)	-	(6)	-	None
	Sinclair Broadcast Group - HY offering (4Q 02) (D026013)	-	243	-	None
	Sinclair Broadcasting - HY offering (1Q 02) (D021370)	-	536	-	None
	Sinclair Broadcasting - HY Offering (4Q 01) (D016235)	-	1,206	-	None
	Yell - US\$40mm financing for acqn of Mcleod Publishing (D020465)	1,929	1,929	-	EUR SPON
	Young Broadcasting - HY Offering (4Q 01) (D014961)	-	527	-	None
Total HYCM		1,926	22,961	2,556	
	Carlyle/Welsh- acq fncg for Qwest Dex East (Phase 1) / Phase I (D023503)	2,860	2,860	-	NA FIN SPO, NA Lev Fin
	Gray Television - bank/equity financing (4Q 02) (D022657)	-	1,297	-	NA Lev Fin
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	-	5,960	-	NA FIN SPO, NA Lev Fin
	Johnston Press - £680mm debt financing for RIM acquisition / Jupiter.- (D014834)	-	1,980	-	EUR SPON, UK
	Kerasotes Theaters - Bank Financing (3Q 02) (D021255)	-	659	-	None
	Loews Cineplex Entertainment - exit financing (1Q 02) (D016576)	-	1,930	-	NA FIN SPO, NA Lev Fin
	ProSieben - HY and debt refinancing (D022609)	-	1,712	-	EUR SPON, GERMANY
	TF1 - EUR 350mm refinancing - July 2002 (D022100)	-	151	-	None
	Vivendi Universal Entertainment - Refinancing (D025558)	-	1,125	-	EUR SPON, NA MEDIA
	Yell - US\$40mm financing for acqn of Mcleod Publishing (D020465)	-	292	-	EUR SPON
Total Leverage Loan Fees		2,860	17,968	-	
Total Debt Products		4,787	40,928	2,656	
	Cumulus Media - secondary offering (2Q 02) (D022916)	-	5,134	-	None
	Digital River - block trade (4Q 01) (D016304)	-	85	-	None
	Emmis Communications - Block Trade (2Q 02) (D021959)	-	2,206	-	None
	Entertainment Communications - secondary offering (1Q 02) (D020128)	-	4,563	-	None
	Gray Television - bank/equity financing (4Q 02) (D022657)	15	5,287	-	NA Lev Fin
	Iron Office Solutions - convertible offering (2Q 02) (D020657)	-	5,025	-	None
	Intermet Capital Group - IPO (D990806)	-	296	-	EUR TECH, NA CON
	JCDecaux - IPO (project Fox) / Fox (D004897)	-	(1,629)	-	None
	Johnston Press - rights issue for acqn of RIM (D022644)	-	1,849	-	UK
	Leap Frog Enterprises - IPO financing (D016309)	-	688	-	NA CON, NA FIN SPO
	LIN Television - IPO (D020127)	-	10,033	-	NA FIN SPO
	MediaNation - HK\$445.6mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D0000494)	-	(4,721)	-	CHINA, NA FIN SPO, ASIA SPO
	MediaNation - Sponsoring Agreement (D027084)	-	65	-	ASIA SPO, CHINA, NA FIN SPO
	Publicis Groupe SA - convertible bond Q1 2002(King) / King * (D016091)	65	3,747	-	FRANCE
	Radio One - Secondary Offering (2Q 02) (D021881)	-	917	-	None

12/19/2007

Global Media Revenues as at 11 Dec.xls

FRANCHISE - REVENUE BY DEAL
AS OF: 11-DEC-2002
EUROS IN 000'S
GLOBAL MEDIA

PRODUCT	DEAL	Franchise Revenue Nov	Franchise Revenue YTD(Nov)	Franchise Revenue Dec	Other Coverage Groups
	Vivendi Universal - mandatory convertible bond (D026623)	22,334	761	-	FRANCE
	XM Satellite Radio - secondary offering (2Q 02) (D022418)	-	56,430	-	NA FIN SPO
Total Equity Underwriting		22,414			
	iBeam Broadcasting-Warrant Income Realized/Unrealized (M1590)	-	(0)	-	None
	iBeam mltm (M1574)	-	(1)	-	None
	iBiquity Digital - Private Placement (Q2 02) (D013707)	-	749	-	NA P PLMT
	SONICblue - equity private placement (2Q 02) (D021165)	-	160	-	NA P PLMT
Total Private Placement-Equity		-	908	-	
Total Equity		22,414	57,338	-	
	AOL Time Warner Inc. - IG Bond. (M3404)	-	141	-	None
	Pitney Bowes - IG offering (3Q 02) (D026114)	-	845	-	None
	Scholastic Corp - IG offering (1Q 02) (D020146)	-	133	-	None
	Viacom - IG offering (3Q 02) (D025676)	-	657	-	None
	Walt Disney - \$450mm - IG Bond (D024828)	-	86	-	None
	Walt Disney - IG Bond (M3182)	-	995	-	None
Total GM DCM JV		-	2,856	-	
	AOL Time Warner - Strategic Lending Contract (M4545)	(17)	(87)	-	None
	Bertelsmann - USD 1,450 bn syndicated loan facility - Jan02 (D023640)	-	4,191	-	None
	Comcast Cable - Strategic Lending Contract (M2222)	-	(355)	-	None
	Infinity Broadcasting - Strategic Lending Contract (M2221)	(59)	(683)	-	None
	Unallocated Event (***)	-	(1)	-	None
Total Principal Investing / PE Exceptions / Other		(76)	3,065	-	
Total Legacy Portfolios / Cross Selling / Other		(76)	5,921	-	
Total Corporate Finance Product		28,131	134,646	2,656	

12/19/2007

Global Media Revenues as at 11 Dec.xls

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FRANCHISE - REVENUE & PIPELINE BY IND & DIR
2002-12-11 (Wed)
EUROS IN 000'S
Global Media

BANKER	DEAL	PROB	NOV FRANCHISE VALUE	YTD NOV FRANCHISE VALUE	DEC FRANCHISE VALUE	2002 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Amlin, Jeffrey	Aurora Communications - general advisory (D012856)	N/A	-	1,032	-	-	2,873
	Clade Broadcasting - IPO (D023068)	0%	-	5,134	-	-	6,738
	Cumulus Media - secondary offering (2Q 02) (D022916)	25%	-	-	-	-	18,629
	DirectTV USA - bridge financing (4Q 02) (D020076)	50%	-	-	-	-	-
	Echostar - General Advisory (Vivendi) (D016541)	N/A	-	8,886	-	-	-
	Echostar - acq advisory and financing (GM - HE) (D014601)	0%	-	(538)	-	-	7,432
	Echostar - acq advisory and financing (GM - HE) (D014601)	0%	-	(145)	-	-	34,285
	Echostar - acq advisory and financing (GM - HE) (D014601)	50%	-	-	-	-	-
	Emmis Communications - Block Trade (2Q 02) (D021959)	N/A	-	2,206	-	-	-
	Emmis Communications - acq of Fisher Communications (D027038)	25%	-	-	-	-	3,468
	Emmis Communications - general advisory (Project Football) / Football (D025447)	25%	-	-	-	-	12,138
	Entertainment Communications - secondary offering (1Q 02) (D020128)	N/A	-	1,152	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing (1Q02 / Pelican 1 (D016856))	N/A	-	4,553	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing (1Q02 / Pelican 1 (D016856))	N/A	-	5,480	-	-	-
	MediaNation - HK\$445.6mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	N/A	-	5,960	-	-	-
	MediaNation - Sponsoring Agreement (D027084)	N/A	-	(4,721)	-	-	-
	Radio One - HY offering (2Q 01) (D012201)	N/A	65	65	-	-	-
	Radio One - Secondary Offering (2Q 02) (D021881)	N/A	-	(6)	-	-	-
	Sinclair Broadcast Group - HY offering (4Q 02) (D028013)	N/A	-	917	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	243	-	-	-
Austin, Geoffrey	Sinclair Broadcasting - bank financing (3Q 02) (D021892)	0%	-	1,206	-	-	2,973
	SuperRadio - general advisory (D020577)	N/A	-	297	-	-	-
	Viacom - IG offering (3Q 02) (D023576)	N/A	-	657	-	-	-
	Vivendi Universal Entertainment - Refinancing (D025558)	75%	-	1,125	-	-	1,000
	Vivendi Universal Entertainment - Refinancing (D025558)	N/A	-	749	-	-	-
	IBiquity Digital - Private Placement (Q2 02) (D013707)	N/A	-	-	-	-	-
	BC Partners - acq of BertelsmannSpringer (Chase) / Chase " (D024783)	0%	-	-	-	-	5,000
	Blackstone/TH Lee etc - EXCLUSIVITY for HM/Versailles (ex-Homercom, (D025086))	0%	-	-	-	-	1,495
	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D013840)	N/A	-	2,367	-	-	-
	Johnston Press - acq advisory for RIM / Pacific (D014213)	N/A	-	2,168	-	-	-
	Johnston Press - acq & ltr of SMC's publishing div (D025884)	0%	-	-	-	-	800
	Johnston Press - rights issue for acq of RIM (D022644)	N/A	-	1,849	-	-	-
	Johnston Press - 680mm debt financing for RIM acquisition / Jupiter - (D014634)	N/A	-	1,880	-	-	-
	Vivendi Universal - disposal of US stakes (D025431)	25%	-	-	-	-	9,909
	Vivendi Universal - disposal of US stakes (D025431)	0%	-	-	-	-	19,818
	Vivendi - Canal Plus French assets M&A/ECM (ex-Technologies) / Centabil (D025296)	25%	-	1,929	-	-	10,000
	Yell - US\$40mm financing for acq of Midco Publishing (D020465)	N/A	-	292	-	-	-
	Yell - US\$40mm financing for acq of Midco Publishing (D020465)	N/A	1,929	-	-	-	-
Carey, Charles	Aurora Communications - general advisory (D012856)	N/A	-	1,032	-	-	-
	Carlyle/Walsh - acq ltr for Qwest Dex West (Phase II) / Phase 2 (D025662)	25%	-	-	-	-	7,333
	Carlyle/Walsh - acq ltr for Qwest Dex West (Phase II) / Phase 2 (D025662)	25%	-	-	-	-	5,945
	Carlyle/Walsh - acq ltr for Qwest Dex East (Phase I) / Phase 1 (D023603)	N/A	(3)	4,766	-	-	-
	Carlyle/Walsh - acq ltr for Qwest Dex East (Phase I) / Phase 1 (D023603)	N/A	2,860	2,860	-	-	-
	Clade Broadcasting - IPO (D023068)	0%	-	-	-	-	2,873
	Cumulus Media - secondary offering (2Q 02) (D022916)	N/A	-	5,134	-	-	12,138
	Emmis Communications - general advisory (Project Football) / Football (D028447)	25%	-	-	-	-	-
	Entertainment Communications - HY offering (1Q 02) (D020128)	N/A	-	1,152	-	-	-
	Entertainment Communications - secondary offering (1Q 02) (D020128)	N/A	-	4,553	-	-	-
	Leap Frog Enterprises - IPO financing (D016306)	N/A	-	686	-	-	-
	MediaNation - HK\$445.6mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	N/A	65	(4,721)	-	-	-
12/19/2007	NextMedia Group - Sponsoring Agreement (D027084)	N/A	-	85	-	-	-
	NextMedia Group - HY offering (2Q 01) (D013233)	N/A	-	(89)	-	-	-
	RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	75%	-	-	-	8,323	-
	RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	75%	-	-	-	5,946	-

Global Media Revenues as at 11 Dec.xls

FRANCHISE - REVENUE & PIPELINE BY MD & DIR
2002-12-31 (Wtd)
EUROS IN 000'S
Global Media

BANKER	DEAL	PROB	NOV FRANCHISE VALUE	YTD NOV FRANCHISE VALUE	DEC FRANCHISE VALUE	2003 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Graves, Daniel B.	Sinclair Broadcasting - HY offering (4Q 01) (D016234)	N/A	-	1,206	-	-	-
	Sinclair Broadcasting - HY offering (1Q 02) (D021370)	N/A	-	536	-	-	-
	Sinclair Broadcasting - bank financing (3Q 02) (D021892)	0%	-	-	-	-	2,873
	SuperRadio - general advisory (D020377)	N/A	-	287	-	-	-
	Viacom - IS offering (3Q 02) (D025676)	N/A	-	557	-	-	-
	Alpha Communications - HY offering (2Q 01) (D013200)	N/A	-	68	-	-	-
	Albion Communications - General Advisory (News Ch 8) (D020686)	N/A	-	111	-	-	-
	Gaylord Entertainment - Project Workshop / Workshop (D013127)	N/A	-	-	2,656	-	-
	Gray Television - HY offering (4Q 02) (D025884)	N/A	-	1,621	-	-	-
	Gray Television - bank/equity financing (4Q 02) (D022657)	N/A	-	386	-	-	-
Lovegrove, Stephen	Gray Television - bank/equity financing (4Q 02) (D022657)	N/A	15	5,287	-	-	-
	Landmark Communications - general advisory (Reliance 2001-02) (D014724)	N/A	-	1,287	-	-	-
	Landmark Communications - secondary offering (3Q 02) (D024428)	N/A	-	203	-	-	-
	Truist Co - general advisory (radio assets) (D002234)	0%	-	-	-	-	1,239
	XM Satellite Radio - secondary offering (2Q 02) (D022418)	N/A	-	1,086	-	-	-
	Axe Springer/Kirch - Secondary Offering - Project Annabelle / Annabel (D022480)	N/A	-	761	-	-	-
	BC Partners - acq of Bertelsmann/Springer (Chess) / Chess -- (D024785)	0%	-	-	-	15,000	-
	BKSB - GBP 200 million convertible bond (D020296)	0%	-	-	-	2,500	-
	Bertelsmann - Project Rock / Rock... (D014616)	N/A	-	2,010	-	-	-
	Bertelsmann - USD 1,450 bn syndicated loan facility - Jan02 (D023540)	N/A	-	4,191	-	-	-
Lovel, Nicholas	Blackstone/TH Lee etc - EXCLUSIVITY for HM / Versailles (ex-Homercom, (D025086)	0%	-	-	-	-	1,486
	Bossey & Hawkes - divestiture advisory/defense & refinancing / Bronze (D015358)	25%	-	-	-	2,000	-
	Deutsche Telekom - Sale options for 16% stake in SES (D011449)	0%	-	-	-	-	-
	Digitalurk - sell-side advisory (D025150)	100%	-	-	-	-	-
	Digitalurk - sell-side advisory (D025150)	25%	-	-	-	-	-
	Electronic Arts - general advisory (NUE Games) (D025937)	0%	-	89	-	-	-
	Impra/Corina - pot merger of Impra w/ Investec (Ice Cube) / Ice cube (D015714)	N/A	-	(1,626)	-	-	-
	JCDcaux - IPO (Project Fox) / Fox (D004897)	25%	-	-	-	-	-
	JCDcaux - acquisition advisory - Project Daedalus / Daedalus (D022235)	N/A	-	30	-	-	-
	JCDcaux - acquisition advisory - Project Daedalus / Daedalus (D022235)	N/A	-	-	-	-	-
Machmes, Bruce	Pearson plc - strategic advisory re Interactive Data Corp (D025865)	0%	-	-	-	-	4,554
	ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023912)	25%	-	-	-	-	-
	Reuters - strategic advisory re 53% stake in Tibco (D028032)	0%	-	-	-	-	-
	SES Global - 4700-1bn IPO - Project Gerard / Gerard (D013535)	50%	-	-	-	-	-
	TF1 - EUR 350mn refinancing - July 2002 (D022100)	0%	-	151	-	-	-
	TPI - Project Zamora (Latin American Acquisitions) / Zamora... (D893871)	N/A	-	110	-	-	-
	Vivendi Universal - disposal of US stakes (D025431)	25%	-	-	-	-	-
	Vivendi Universal - disposal of US stakes (D025431)	25%	-	-	-	-	-
	Vivendi - Canal Plus French assets M&A/ECM (ex Technologies) / Canal+ (D025296)	25%	-	-	-	-	-
	Electronic Arts - general advisory (NUE Games) (D025937)	0%	-	-	-	-	4,954
Medmes, Bruce	Impra/Corina - pot merger of Impra w/ Investec (Ice Cube) / Ice cube (D015714)	N/A	-	85	-	-	-
	Pearson plc - strategic advisory re Interactive Data Corp (D025865)	0%	-	-	-	-	4,954
	Publicis Groupe SA - convertible bond Q1 2002(King) / King * (D016051)	N/A	-	3,747	-	-	-
	Vivendi Universal - disposal of US stakes (D025431)	25%	-	-	-	-	-
	Vivendi Universal - disposal of US stakes (D025431)	25%	-	-	-	-	-
	Vivendi - Canal Plus French assets M&A/ECM (ex Technologies) / Canal+ (D025296)	25%	-	-	-	-	-
	Bertelsmann - Project Rock / Rock... (D014616)	N/A	-	2,010	-	-	-
	Digitalurk - sell-side advisory (D025150)	100%	-	-	-	-	-
	Digitalurk - sell-side advisory (D025150)	25%	-	-	-	300	-
	Fininvest - (Focus) / Focus (ex-Sirius) (D016099)	25%	-	-	-	-	-
12/19/2007	Fininvest - (Focus) / Focus (ex-Sirius) (D016099)	N/A	-	250	-	-	-
	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) * (D013840)	N/A	-	2,387	-	-	-
	ProSieben - HY and debt refinancing (D022609)	N/A	-	5,333	-	-	-
	ProSieben - merger advisory with Kirch Media (P) / Concordia / Concord (D014682)	N/A	-	1,712	-	-	-
Global Media Revenues as at 11 Dec.xls							750

FRANCHISE - REVENUE & PIPELINE BY MD & DR
2002-12-11 (View)
EUROS IN Q00'S
Global Media

BANKER	DEAL	PRODUCT	PROB	NOV FRANCHISE VALUE	YTD NOV FRANCHISE VALUE	DEC FRANCHISE VALUE	2002 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Morris, J L Malcolm	ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023912)	Divestiture Advisory	25%	-	-	-	-	5,000
	StoryFirst - valuation of Russian assets (D025060)	Valuation	N/A	-	352	-	-	-
	Texas Pacific Group - IPO (Hunter) / Hunter * (D022792)	Equity-IPO	0%	-	-	-	-	10,000
	AOL Time Warner - convertible offering (3Q 02) (D024044)	Equity-Convertible Bonds	0%	-	-	-	-	8,909
Paul, Gregory R.	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	Bonds-Corporate High Yield	N/A	-	5,480	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	Senior Bank Debt	N/A	-	5,960	-	-	-
	Spectacle Holdings - Fairness Opinion (SBC) (D022702)	Fairness Opinion	N/A	-	533	-	-	-
	TIM Brazil - Project Elit/Phase 1 (strategic alliance) / Elit - 1. (D014121)	Other M&A Advisory	N/A	-	1,678	-	-	991
	TIM Brazil - Project Elit/Phase 2 (sale) / Elit - 2. (D024386)	Divestiture Advisory	0%	-	-	-	-	-
	TV Globo - Project Waves / Waves ... (D013528)	Divestiture Advisory	N/A	-	89	-	-	-
	AMC Entertainment - acq financing for General Cinema (D013398)	Bonds-Corporate High Yield	N/A	-	482	-	-	-
	Acme Communications - general advisory (D005346)	Divestiture Advisory	25%	-	-	-	-	1,239
	Galaxy Latin America - HY bond offering (1Q 01) (D020203)	Bonds-Corporate High Yield	N/A	-	1,505	-	-	-
	Kenacote Theaters - Bank Financing (3Q 02) (D021255)	Senior Bank Debt	N/A	-	659	-	-	-
Silver, Ellen L.	LIN Television - IPO (D020127)	Equity-IPO	N/A	-	10,033	-	-	-
	Loews Cheplex Entertainment - exit financing (1Q 02) (D016578)	Senior Bank Debt	N/A	-	1,930	-	-	-
	Young Broadcasting - HY Offering (4Q 01) (D014961)	Bonds-Corporate High Yield	N/A	-	527	-	-	-
	Young Broadcasting - general advisory (Kron Station) (D025304)	Divestiture Advisory	25%	-	-	-	-	3,964
Thun-Hohenstein, Christian	Keresztes Theaters - Bank Financing (3Q 02) (D021255)	Senior Bank Debt	N/A	-	659	-	-	-
	Loews Cheplex Entertainment - exit financing (1Q 02) (D016578)	Senior Bank Debt	N/A	-	1,930	-	-	-
	Young Broadcasting - HY Offering (4Q 01) (D014961)	Bonds-Corporate High Yield	N/A	-	327	-	-	-
Triffo, Dyan	Bertelsmann - Project Rock / Rock... (D014619)	Acquisition Advisory	N/A	-	2,010	-	-	-
	Bertelsmann - USD 1,460 bn syndicated loan facility - Jan02 (D023940)	Short Term Finance	N/A	-	4,191	-	-	-
	Deutsche Telekom - Sale options for 16% stake in SES (D011449)	Divestiture Advisory	0%	-	-	-	-	6,000
	Fininvest - (Focus) / Focus (ex-Simfast) (D016089)	Fairness Opinion	25%	-	-	-	300	-
	Fininvest - (Focus) / Focus (ex-Simfast) (D016089)	Fairness Opinion	N/A	-	250	-	-	-
	Vivendi Universal - mandatory convertible bond (D026623)	Equity-Convertible Bonds	N/A	-	22,334	-	-	-
	Vivendi Universal Entertainment - Refinancing (D025558)	Bridge Loans	75%	-	-	-	-	1,000
	Vivendi Universal Entertainment - Refinancing (D025558)	Bridge Loans	N/A	-	1,125	-	-	-
	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Shout (D010328)	Divestiture Advisory	N/A	-	1,007	-	-	-
	BusinessWire - general advisory (D006685)	Divestiture Advisory	25%	-	-	-	-	5,351
Yung, Sun J.	Comcast - acq fmg for AT&T Broadband (participant bank) (D020813)	Senior Bank Debt	50%	-	-	-	1,784	-
	Digital River - block trade (4Q 01) (D016304)	Equity-Secondary	N/A	-	85	-	-	-
	Liberty Media - Acq opportunities in Europe (D016252)	Acquisition Advisory	N/A	-	244	-	-	-
	TMP Worldwide - Project University / University 1 (D013407)	Acquisition Advisory	N/A	-	3,408	-	-	-
	Vivendi Universal - disposal of US stakes (D025431)	Block Trade	25%	-	-	-	-	9,809
	Vivendi Universal - disposal of US stakes (D025431)	Divestiture Advisory	0%	-	-	-	-	19,818
	Walt Disney - \$450mm - IG Bond (D024628)	Bonds-Corp. Investment Grade	N/A	-	86	-	-	-
	Comcast - acq fmg for AT&T Broadband (participant bank) (D020813)	Senior Bank Debt	50%	-	-	-	1,784	-
	Icon Office Solutions - convertible offering (2Q 02) (D020857)	Equity-Convertible Bonds	N/A	-	5,025	-	-	-
	Piney Bowes - IG offering (3Q 02) (D026114)	Bonds-Corp. Investment Grade	N/A	-	845	-	-	-
Global Media	SONICblue - equity private placement (2Q 02) (D021155)	Private Placement Equity	N/A	-	160	-	-	-
	Scientific Atlanta - acquisition of BarcoNet-Project Baseball / Baseball (D013401)	Acquisition Advisory	N/A	-	1,524	-	-	-

12/19/2007

Global Media Revenues as at 11 Dec.05

FRANCHISE - REVENUE & PIPELINE SUMMARY
AS OF 11-DEC-2002
EUROS IN 000'S
NA MEDIA (1)

PRODUCT	Nov Franchise Revenue	YTD(Nov) Franchise Revenue	Prior YTD Franchise Revenue	BMW PRIOR YTD Franchise Revenue	Dec Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Balance Of Current Year Probability Weighted Pipeline	2002 Full Year Forecast	2002 Full Year Plan	BMW 2002 Full Year Plan	Future Year Pipeline(2)	Future Year Pipeline Probability Weighted(2)
M&A	1,007	22,314	14,286	8,046	-	-	-	22,314	25,550	(3,336)	54,400	6,540
Other Advisory	-	-	808	(808)	-	-	-	-	25,550	(3,336)	54,400	9,540
Total Advisory	1,007	22,314	15,076	7,238	-	-	-	22,314	-	-	-	-
ABL Origination	-	-	-	-	-	-	-	-	-	-	-	-
HYCM	(3)	15,699	14,211	1,488	2,656	8,323	8,243	24,597	7,330	17,267	14,071	3,518
Leverage Loan Fees	2,860	13,832	985	12,947	-	7,729	5,351	19,183	7,330	11,853	62,931	28,693
Project Finance	-	-	-	-	-	-	-	-	-	-	-	-
Leveraged Portfolio Revenue	-	-	-	-	-	-	-	-	-	-	-	-
Real Estate Investment Banking	-	-	-	-	-	-	-	-	-	-	-	-
Total Debt Products	2,858	29,531	15,095	14,435	2,656	16,052	11,693	43,780	14,660	29,120	76,902	32,211
Equity Underwriting	-	-	-	-	-	-	-	-	-	-	-	-
Private Placement-Equity	80	30,328	19,845	10,483	-	-	-	30,328	-	30,328	24,028	2,477
Structured Equity Transactions Group	-	908	84	823	-	-	-	908	-	908	-	-
Total Equity	80	31,236	19,930	11,307	-	-	-	31,236	25,660	5,686	24,028	2,477
Capital Benefit / Treasury Allocation	-	-	-	-	-	-	-	-	-	-	-	-
Other Global Markets	-	-	-	-	-	-	-	-	-	-	-	-
GM DCM JV	-	-	-	-	-	-	-	-	-	-	-	-
Legacy PF / Telecom / LA Portfolio - NIM	-	2,856	7,184	(4,338)	-	-	-	-	-	2,856	-	-
Principal Investing / PE Exceptions / Other	(76)	(1,125)	(967)	(159)	-	-	-	(1,125)	-	(1,125)	-	-
Total Legacy Portfolios / Cross Selling / Other	(76)	1,731	8,911	(7,180)	-	-	-	1,731	7,330	(5,598)	-	-
Total Corporate Finance Product	3,868	84,512	59,012	25,800	2,656	16,052	11,693	99,011	73,290	25,771	155,330	41,218

Notes:

- 1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
- 2) Balance of Pipeline includes all future years

12/19/2007

Global Media Revenues as at 11 Dec.xls

FRANCHISE - REVENUE BY DEAL
AS OF: 11-DEC-2002
EUROS IN 000'S
NA MEDIA

PRODUCT	DEAL	Franchise Revenue Nov	Franchise Revenue YTD(Nov)	Franchise Revenue Dec	Other Coverage Groups
	Albritton Communications - General Advisory (News Ch 8) (D020686)	-	111	-	NA Lev Fin
	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	1,007	3,670	-	EUR TELE, NA TELE
	Aurora Communications - general advisory (D012858)	-	1,032	-	None
	Echostar - acqn advisory and financing (GM - HE) (D014601)	-	(145)	-	NA Lev Fin
	Echostar - General Advisory (Vivendi) (D016541)	-	8,686	-	None
	Landmark Communications - general advisory(Retainer 2001-02) (D014724)	-	203	-	None
	Liberty Media - Acqn opportunities in Europe (D016262)	-	244	-	EUR SPON, EUR TELE
	Scientific Atlanta - acquisition of Barconet-Project Baseball / Baseball (D013401)	-	1,524	-	EUR TECH
	Spectrasite Holdings - Fairness Opinion (SBC) (D022702)	-	533	-	NA FIN SPO
	SuperRadio - general advisory (D000577)	-	297	-	None
	TIM Brazil - Project Eiffel/Phase 1 (strategic alliance) / Eiffel - 1. (D014121)	-	1,578	-	EUR TELE, ITALY, LA
	TMP Worldwide - Project University / University 1 (D013407)	-	3,408	-	None
	Tribune Co - general advisory (radio assets) (D002234)	-	1,086	-	None
	TV Globo - Project Waves / Waves ... (D013628)	-	89	-	LA
Total M&A		1,007	22,314	-	
Total Advisory		1,007	22,314	-	
	Adelphia Communications - HY Offering (2Q 01) (D013200)	-	68	-	NA TELE
	Albritton Communications - HY (4Q 02) (D020406)	-	-	2,656	NA Lev Fin
	AMC Entertainment - acq financing for General Cinema (D013398)	-	462	-	NA FIN SPO
	Carlyle/Welsh- acq fncg for Qwest Dex East (Phase 1) / Phase I (D023503)	(3)	4,766	-	NA FIN SPO, NA Lev Fin
	Echostar - HY offering (Hughes Electronics) (D016727)	-	(538)	-	NA Lev Fin
	Entercom Communications - HY offering (1Q 02) (D020688)	-	1,152	-	NA Lev Fin
	Galaxy Latin America - HY bond offering (1Q 01) (D002033)	-	1,505	-	LA
	Gray Television - HY offering (4Q 02) (D025884)	-	386	-	NA Lev Fin
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	-	5,480	-	NA FIN SPO, NA Lev Fin
	NextMedia Group - HY offering (2Q 01) (D013233)	-	(89)	-	None
	Radio One - HY offering (2Q 01) (D012201)	-	(6)	-	None
	Sinclair Broadcast Group - HY offering (4Q 02) (D026013)	-	243	-	None
	Sinclair Broadcasting - HY offering (1Q 02) (D021370)	-	536	-	None
	Sinclair Broadcasting - HY Offering (4Q 01) (D016235)	-	1,206	-	None
	Young Broadcasting - HY Offering (4Q 01) (D014961)	-	527	-	None
Total HYCM		(3)	15,699	2,656	
	Carlyle/Welsh- acq fncg for Qwest Dex East (Phase 1) / Phase I (D023503)	2,860	2,860	-	NA FIN SPO, NA Lev Fin
	Gray Television - bank/equity financing (4Q 02) (D022657)	-	1,297	-	NA Lev Fin

12/19/2007

Global Media Revenues as at 11 Dec.xls

FRANCHISE - REVENUE BY DEAL
AS OF: 11-DEC-2002
EUROS IN 000'S
NA MEDIA

PRODUCT	DEAL	Franchise Revenue Nov	Franchise Revenue YTD(Nov)	Franchise Revenue Dec	Other Coverage Groups
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	-	5,960	-	NA FIN SPO, NA Lev Fin
	Kerasotes Theaters - Bank Financing (3Q 02) (D021255)	-	659	-	None
	Loews Cineplex Entertainment - exit financing (1Q 02) (D016576)	-	1,930	-	NA FIN SPO, NA Lev Fin
	Vivendi Universal Entertainment - Refinancing (D025558)	-	1,125	-	EUR SPON, EUR MEDIA
Total Leverage Loan Fees		2,860	13,832	-	
Total Debt Products		2,858	28,531	2,656	
	Cumulus Media - secondary offering (2Q 02) (D022916)	-	5,134	-	None
	Digital River - block trade (4Q 01) (D016304)	-	85	-	None
	Ermis Communications - Block Trade (2Q 02) (D021959)	-	2,206	-	None
	Entercom Communications - secondary offering (1Q 02) (D020128)	-	4,553	-	None
	Gray Television - bank/equity financing (4Q 02) (D022657)	15	5,287	-	NA Lev Fin
	Ikon Office Solutions - convertible offering (2Q 02) (D020657)	-	5,025	-	None
	Internet Capital Group - IPO (D990806)	-	296	-	EUR TECH, NA CON
	Leap Frog Enterprises - IPO financing (D016309)	-	688	-	NA CON, NA FIN SPO
	LIN Television - IPO (D020127)	-	10,033	-	NA FIN SPO
	MediaNation - HK\$445.6mn IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	-	(4,721)	-	CHINA, NA FIN SPO, ASIA SPON
	MediaNation - Sponsoring Agreement (D027084)	65	65	-	ASIA SPON, CHINA, NA FIN SPO
	Radio One - Secondary Offering (2Q 02) (D021881)	-	917	-	None
	XM Satellite Radio - secondary offering (2Q 02) (D022418)	-	761	-	NA FIN SPO
Total Equity Underwriting		80	30,328	-	
	iBeam Broadcasting-Warrant Income Realized/Unrealized (M1590)	-	(0)	-	None
	iBeam mtrn (M1574)	-	(1)	-	None
	iBiquity Digital - Private Placement (Q2 02) (D013707)	-	749	-	NA P PLMT
	SONICblue - equity private placement (2Q 02) (D021165)	-	160	-	NA P PLMT
Total Private Placement-Equity		-	908	-	
Total Equity		80	31,236	-	
	AOL Time Warner inc. - IG Bond. (M3404)	-	141	-	None
	Pitney Bowes - IG offering (3Q 02) (D026114)	-	845	-	None
	Scholastic Corp - IG offering (1Q 02) (D020146)	-	133	-	None
	Viacom - IG offering (3Q 02) (D025676)	-	657	-	None
	Walt Disney - \$450mm - IG Bond (D024828)	-	86	-	None
	Walt Disney - IG Bond (M3182)	-	995	-	None
Total GM DCM JV		-	2,856	-	

12/19/2007

Global Media Revenues as at 11 Dec.xls

FRANCHISE - REVENUE BY DEAL
AS OF: 11-DEC-2002
EUROS IN 000'S
NA MEDIA

PRODUCT	DEAL	Franchise Revenue Nov	Franchise Revenue YTD(Nov)	Franchise Revenue Dec	Other Coverage Groups
	AOL Time Warner - Strategic Lending Contract (M4545)	(17)	(87)	-	None
	Comcast Cable - Strategic Lending Contract (M2222)	-	(355)	-	None
	Infinity Broadcasting - Strategic Lending Contract (M2221)	(59)	(683)	-	None
	Total Principal Investing / PE Exceptions / Other	(76)	(1,125)	-	
	Total Legacy Portfolios / Cross Selling / Other	(76)	1,731	-	
	Total Corporate Finance Product	3,868	84,812	2,656	

12/19/2007

Global Media Revenues as at 11 Dec.xls

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FRANCHISE - PIPELINE BY DEAL
AS OF: 11-DEC-2002
EUROS IN 000'S
NA MEDIA

PRODUCT	DEAL	PROBABILITY	Dec	Jan	Feb	Mar	Balance Of Year 2003	Future Years	Franchise Revenue Total	Probability Weighted Pipeline
Total M&A	Acme Communications - general advisory (D026356)	25	-	-	-	1,239	-	-	1,239	310
	BusinessWire - general advisory (D005685)	25	-	-	-	-	5,351	-	5,351	1,338
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	0	-	-	7,432	-	-	-	7,432	867
	Ennis Communications - acq of Fisher Communications (D027038)	25	-	-	-	-	3,408	-	3,408	867
Total Advisory	Ennis Communications - general advisory (Project Football) / Football (D026447)	25	-	-	-	-	12,139	-	12,139	3,035
	TIM Brazil - Project Elife/Phase 2 (Elife) / Elife - 2. (D024386)	0	-	-	-	981	-	-	981	-
	Vivendi Universal - disposal of US stakes (D025431)	0	-	-	-	-	19,818	-	19,818	-
	Young Broadcasting - general advisory (Kron Station) (D025304)	25	-	-	7,432	2,229	3,964	-	3,964	991
										6,400
										6,400
Total HYCM	CarlisleWelsh - acq Ineq for Qwest Dex West(Phase II) / Phase 2 (D025662)	25	-	-	-	-	7,333	-	7,333	1,833
	DirectTV USA - bridge financing (4Q 02) (D020076)	25	8,323	-	-	6,738	-	-	6,738	1,685
	RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	75	8,323	-	-	-	-	-	8,323	5,243
	CarlisleWelsh - acq Ineq for Qwest Dex West(Phase II) / Phase 2 (D025662)	25	-	5,945	-	-	-	-	5,945	1,406
Total Leverage Loan Fees	Comcast - acq Ineq for AT&T Broadband (participant bank) (D020613)	50	1,784	-	-	-	-	-	1,784	892
	DirectTV USA - bridge financing (4Q 02) (D020076)	50	-	-	-	16,629	-	-	16,629	9,314
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	50	-	34,285	-	-	-	-	34,285	17,142
	RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	75	5,945	-	-	-	-	-	5,945	4,459
Total Debt Products	Sinclair Broadcasting - bank financing (3Q 02) (D021892)	0	-	-	-	2,973	-	-	2,973	-
	Vivendi Universal Entertainment - Refinancing (D025555)	75	7,728	40,230	-	1,000	-	-	1,000	750
	AOL Time Warner - convertible offering (3Q 02) (D024044)	0	-	-	-	-	-	-	-	-
	Citadel Broadcasting - IPO (D023056)	0	-	-	-	9,909	-	-	9,909	-
Total Equity Underwriting	Salem Communications - secondary offering (3Q 02) (D024428)	0	-	-	-	2,973	-	-	2,973	-
	Vivendi Universal - disposal of US stakes (D025431)	25	-	9,909	-	1,239	-	-	1,239	-
				9,909	-	-	-	-	9,909	2,477
				-	-	14,120	-	-	14,120	2,477
										24,029
										24,029
Total Corporate Finance Product			16,052	50,138	7,432	45,659	52,071	-	171,382	52,821

12/19/2007

Global Media Revenues as at 11 Dec.xls

FRANCHISE - REVENUE & PIPELINE BY IND & DIR

2002-12-11 (Wed)

EUROS IN 000'S

NA Media.

BANKER	DEAL	PROB	NOV FRANCHISE VALUE	YTD NOV FRANCHISE VALUE	DEC FRANCHISE VALUE	2002 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Amberg, Jeffrey	Aurora Communications - general advisory (D012858)	0%	-	1,032	-	-	2,973
	Citadel Broadcasting - IPO (D023066)	0%	-	-	-	-	-
	Cumulus Media - secondary offering (2Q 02) (D022516)	25%	-	5,134	-	-	6,738
	DirectTV USA - bridge financing (4Q 02) (D020076)	50%	-	-	-	-	18,629
	DirectTV USA - bridge financing (4Q 02) (D020076)	N/A	-	-	-	-	-
	EchoStar - General Advisory (Vivendi) (D016541)	N/A	-	8,586	-	-	-
	EchoStar - General Advisory (Hughes Electronics) (D016727)	0%	-	(538)	-	-	-
	EchoStar - acq advisory and financing (GM - HE) (D014801)	N/A	-	(145)	-	-	7,432
	EchoStar - acq advisory and financing (GM - HE) (D014801)	50%	-	-	-	-	34,285
	EchoStar - acq advisory and financing (GM - HE) (D014801)	N/A	-	2,206	-	-	3,458
	Emmis Communications - Block Trade (2Q 02) (D021869)	25%	-	-	-	-	12,138
	Emmis Communications - acq of Fisher Communications (D027038)	25%	-	-	-	-	-
	Emmis Communications - general advisory (Project Football) / Football (D026447)	N/A	-	1,152	-	-	-
	Entertainment Communications - HY offering (1Q 02) (D020688)	N/A	-	4,553	-	-	-
	Entertainment Communications - secondary offering (1Q 02) (D020128)	N/A	-	5,480	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	N/A	-	5,980	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	N/A	-	(4,721)	-	-	-
	MediaNation - HK\$445.6mn IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	N/A	65	65	-	-	-
	MediaNation - Sponsoring Agreement (D027084)	N/A	-	-	-	-	-
	Radio One - HY offering (2Q 01) (D012201)	N/A	-	817	-	-	-
	Radio One - Secondary Offering (2Q 02) (D021881)	N/A	-	243	-	-	-
	Sinclair Broadcast Group - HY offering (4Q 02) (D026013)	N/A	-	1,206	-	-	2,973
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	0%	-	-	-	-	-
	Sinclair Broadcasting - bank financing (3Q 02) (D021892)	N/A	-	297	-	-	-
	SuperRadio - general advisory (D000577)	N/A	-	857	-	-	1,000
	Viacom - IG offering (3Q 02) (D025878)	75%	-	-	-	-	-
	Vivendi Universal Entertainment - Refinancing (D025558)	N/A	-	1,125	-	-	-
	Vivendi Universal Entertainment - Refinancing (D025558)	N/A	-	749	-	-	-
	iBiquity Digital - Private Placement (2Q 02) (D013707)	N/A	-	-	-	-	-
Carey, Charles	Aurora Communications - general advisory (D012858)	N/A	-	1,032	-	-	2,973
	Cumulus Media - secondary offering (2Q 02) (D022516)	25%	-	-	-	-	6,738
	DirectTV USA - bridge financing (4Q 02) (D020076)	50%	-	-	-	-	18,629
	DirectTV USA - bridge financing (4Q 02) (D020076)	N/A	-	-	-	-	-
	EchoStar - General Advisory (Vivendi) (D016541)	N/A	-	8,586	-	-	-
	EchoStar - General Advisory (Hughes Electronics) (D016727)	0%	-	(538)	-	-	-
	EchoStar - acq advisory and financing (GM - HE) (D014801)	N/A	-	(145)	-	-	7,432
	EchoStar - acq advisory and financing (GM - HE) (D014801)	50%	-	-	-	-	34,285
	EchoStar - acq advisory and financing (GM - HE) (D014801)	N/A	-	2,206	-	-	3,458
	Emmis Communications - Block Trade (2Q 02) (D021869)	25%	-	-	-	-	12,138
	Emmis Communications - acq of Fisher Communications (D027038)	25%	-	-	-	-	-
	Emmis Communications - general advisory (Project Football) / Football (D026447)	N/A	-	1,152	-	-	-
	Entertainment Communications - HY offering (1Q 02) (D020688)	N/A	-	4,553	-	-	-
	Entertainment Communications - secondary offering (1Q 02) (D020128)	N/A	-	5,480	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	N/A	-	5,980	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	N/A	-	(4,721)	-	-	-
	MediaNation - HK\$445.6mn IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	N/A	65	65	-	-	-
	MediaNation - Sponsoring Agreement (D027084)	N/A	-	-	-	-	-
	Radio One - HY offering (2Q 01) (D012201)	N/A	-	817	-	-	-
	Radio One - Secondary Offering (2Q 02) (D021881)	N/A	-	243	-	-	-
	Sinclair Broadcast Group - HY offering (4Q 02) (D026013)	N/A	-	1,206	-	-	2,973
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	0%	-	-	-	-	-
	Sinclair Broadcasting - bank financing (3Q 02) (D021892)	N/A	-	297	-	-	-
	SuperRadio - general advisory (D000577)	N/A	-	857	-	-	1,000
	Viacom - IG offering (3Q 02) (D025878)	75%	-	-	-	-	-
	Vivendi Universal Entertainment - Refinancing (D025558)	N/A	-	1,125	-	-	-
	Vivendi Universal Entertainment - Refinancing (D025558)	N/A	-	749	-	-	-
	iBiquity Digital - Private Placement (2Q 02) (D013707)	N/A	-	-	-	-	-
Graves, Daniel B.	Aurora Communications - general advisory (D012858)	N/A	-	1,032	-	-	2,973
	Cumulus Media - secondary offering (2Q 02) (D022516)	25%	-	-	-	-	6,738
	DirectTV USA - bridge financing (4Q 02) (D020076)	50%	-	-	-	-	18,629
	DirectTV USA - bridge financing (4Q 02) (D020076)	N/A	-	-	-	-	-
	EchoStar - General Advisory (Vivendi) (D016541)	N/A	-	8,586	-	-	-
	EchoStar - General Advisory (Hughes Electronics) (D016727)	0%	-	(538)	-	-	-
	EchoStar - acq advisory and financing (GM - HE) (D014801)	N/A	-	(145)	-	-	7,432
	EchoStar - acq advisory and financing (GM - HE) (D014801)	50%	-	-	-	-	34,285
	EchoStar - acq advisory and financing (GM - HE) (D014801)	N/A	-	2,206	-	-	3,458
	Emmis Communications - Block Trade (2Q 02) (D021869)	25%	-	-	-	-	12,138
	Emmis Communications - acq of Fisher Communications (D027038)	25%	-	-	-	-	-
	Emmis Communications - general advisory (Project Football) / Football (D026447)	N/A	-	1,152	-	-	-
	Entertainment Communications - HY offering (1Q 02) (D020688)	N/A	-	4,553	-	-	-
	Entertainment Communications - secondary offering (1Q 02) (D020128)	N/A	-	5,480	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	N/A	-	5,980	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	N/A	-	(4,721)	-	-	-
	MediaNation - HK\$445.6mn IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	N/A	65	65	-	-	-
	MediaNation - Sponsoring Agreement (D027084)	N/A	-	-	-	-	-
	Radio One - HY offering (2Q 01) (D012201)	N/A	-	817	-	-	-
	Radio One - Secondary Offering (2Q 02) (D021881)	N/A	-	243	-	-	-
	Sinclair Broadcast Group - HY offering (4Q 02) (D026013)	N/A	-	1,206	-	-	2,973
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	0%	-	-	-	-	-
	Sinclair Broadcasting - bank financing (3Q 02) (D021892)	N/A	-	297	-	-	-
	SuperRadio - general advisory (D000577)	N/A	-	857	-	-	1,000
	Viacom - IG offering (3Q 02) (D025878)	75%	-	-	-	-	-
	Vivendi Universal Entertainment - Refinancing (D025558)	N/A	-	1,125	-	-	-
	Vivendi Universal Entertainment - Refinancing (D025558)	N/A	-	749	-	-	-
	iBiquity Digital - Private Placement (2Q 02) (D013707)	N/A	-	-	-	-	-

12/19/2007

Global Media Revenues as at 11 Dec.xls